

Chief Operating Officer - Motionspot

About Motionspot:

There are over 13 million people in the UK living with a disability; most have to put up with substandard facilities that are poorly designed and do not offer the access required.

Motionspot provides an alternative and is an award winning fast-growing company specialising in design led accessibility; enabling environments to meet the needs of disabled people without compromising on building design.

Currently providing market leading accessible design consultancy and high quality products for accessible bedrooms and bedrooms, Motionspot has an ambitious growth plan to launch products in kitchens, living areas, hoists/lifts and smart technology.

Motionspot promotes design innovation, product choice, improved functionality and greater satisfaction for clients. For more on the business and our ethos please see www.motionspot.co.uk

Role summary

We are looking for an ambitious and self-driven Chief Operating Officer (COO) to join our team to help scale the business. As COO, you will be responsible for overseeing the overall business operations strategy which will be key for our growth and success. The COO is a crucial member of our senior management team, who will report directly to the CEO. In this position, you'll have to manage and control diverse business operation and function, so we expect you to be a hardworking and inspiring leader!

Role responsibility:

- Work closely with the CEO in setting and driving organizational vision, operational strategy, and hiring needs
- Translate strategy into actionable goals for performance and growth
- Directly oversee sales, operations, HR, and accounting functions ensuring effective recruiting, onboarding, professional development, performance management, and retention
- Analyze internal operations and identify areas of process enhancement
- Monitor and report on KPIs allowing timely insight into current and potential issues and prepare detailed reports, both current and forecasting
- Partner with the CEO to budget for sufficient investment capital to achieve growth targets in the short and medium term
- Closely manage capital investment and expenses to ensure the company achieves targets relative to growth and profitability
- Maintain and build trusted relationships with key customers, partners, and stakeholders
- Coordination of Monthly Senior Management team meetings

Experience & skills required:

To ensure success you should have a clear understanding of our company's core values and culture. Top candidates will be exemplary leaders, have superb business acumen and have sound understanding of business strategies.

Essential experience

- At least five years experience in a COO role managing an SME's operations, demonstrating strategies that successfully delivered the company vision
- Proven track record of outstanding performance in a complex enterprise
- Proven track record of financial management and commercial analysis with a solid grasp of data analysis and performance metrics
- Demonstrated experience of leadership
- Be able to diagnose problems quickly and have foresight into potential issues
- Outstanding verbal and written skills, and experience working with staff on all levels
- Ability to make business projections five years into the future
- Orientated towards growth and results
- Ability to introduce fresh ideas, challenge current practice in a collaborative and positive way to deliver demonstratable outcomes

Desirable qualities

- Finance and/or supply chain background
- Experience in product manufacturing

Other qualities

- Excellent presentation skills and confidence to present to clients
- Excellent Microsoft office skills

Role details:

Dependent on the right candidate availability, the role can start immediately.

The role is a full time position 5 days a week and will be office based with the opportunity for some flexible home working when required.

Remuneration:

Salary TBC dependent on experience

Interested?

Please email a CV and covering letter to Jacqueline@motionspot.co.uk